

RISK MANAGEMENT TEAM

## COMPLIANCE SOLUTIONS FOR THE AUTOMOTIVE INDUSTRY

"Your Safety Net in a Regulated World"

## **ABOUT US**

ComplyNet's objective is to create and maintain management systems which support a compliant atmosphere throughout your business. We accomplish this by developing site specific written plans and procedures, delivering on-site employee training, performing regular facility inspection, transactional auditing, and conferring with owners and key members.

ComplyNet Corporation has provided compliance programs and consulting services to the retail automobile and automobile-related businesses since 1994. Typically, our clients are dealers and auto auctions who recognize that complying with regulatory mandates is not only the law, it's good business as well.

Practical, Flexible, and Easy to Manage

## **COMPLYNET SOLUTIONS**

Our customers need three things to make a loss control system work. Executive level management support, buy-in from line management, and systems that give the dealer LEVERAGE - with employees, with government, and with his insurer. ComplyNet Systems work because they get to the source of your everyday compliance problems using the best practices, and a practical, no-nonsense approach. ComplyNet delivers the most comprehensive risk management system available.

The leading provider in

# **RISK MANAGEMENT SYSTEMS**

Dealers and Auto Auctions are in a competitive industry with thin margins. For more than 20 years, ComplyNet has helped the automotive industry cope with rising insurance costs, complicated regulatory demands, and ever-changing training requirements. ComplyNet provides best practice solutions for loss prevention, risk management and regulatory compliance. Our customers across the country enjoy reduced claims, lower premiums and excellent management systems without undue burdens on their managers.

# WHAT WE DO

### FF\* Front End

### Sales - F&I

GLB/FTC (Privacy & Safeguards) Cyber Security (Jan 2015) Fair Credit Policy (Jan 2014) T.C.P.A. (Oct 2014) Red Flags Rule (Jan 2011)

U.D.A.P. (Jan 2011)

Risk Based Pricing (Jan 2011) Dodd Frank Rules (July 2010)

**FACTA** 

Truth in Lending/Leasing Telemarketing Rule/Can Spam Magnuson Moss Warranty

IRS 8300 Reporting

& Money Laundering

OFAC

**US** Patriot

Spot Delivery

Arbitration

False Pretense

**Credit Screening** 

Test Drive-Demo Policy Review

Trade-in Compliance

**Ethics** 

FTC Disposal Rule

Vehicle History Disclosure

## AP Advanced Phishing

## **All Departments**

Automated Phishing
Full Reporting
Online Training
Dealership Specific Plans/Policies

\*ComplyNet Account Managers inspect, train, and perform deal audits to ensure compliance with all of the above.

## BE\* Back End

#### Service

OSHA Compliance
New GHS Regulations
(2013-2016)
Bloodborne Pathogens
Safety Gear
Lockout-Tagout
Respiratory Protection
Hazard Communication
Right to Know Training
SDS Management (MSDS)
Vehicle Lift Safety
Injury prevention
Forklift Training

#### **Parts**

DOT/HAZMAT Certification Chemical Inventory SDS Management (MSDS) Fire Prevention Fork Lift Training

**Evacuation Procedures** 

### **Body Shop**

Respiratory Assessment Safety Gear Review HazWaste SP2 Training

#### Facility/Property Specifics

Department Specific Training Buyers Guide Review Spill Protection (SPCC) PPE Assessment Electrical Safety Housekeeping

### HR Human Resources

#### General Office

Sexual Harassment
Discrimination
Hire/Fire
Back to Work
Online Training Platform
Reporting by Department
Employee Handbooks
Dealership Specific Plans/Policies
Cash Reporting
ADA
Subcontractors
Negligent Entrustment

## Custom programs available for:

New Franchise Auto Dealers Commercial Trucking Auto Auctions Independent Auto Dealers Automotive Service Centers

"When we researched the problem, we saw ComplyNet had the only integrated solutions."

**Dale Batson CFO** 



"Our managers can focus on profitability, because ComplyNet provides and excellent compliance and risk management framework."

Chris McGrath, Dealer Principal



"ComplyNet consistently and systematically reviews the sales process from credit application to the first pencil through delivery and on into the service department."

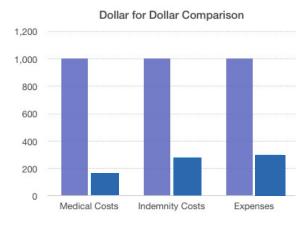
**Bert Worries, Controller** 



## STATISTICS PROVE COMPLYNET SERVICES SAVE DEALERS MONEY

MADA Insured NOT Serviced by ComplyNet

MADA Insured Serviced by ComplyNet



Source: Berkely Risk Associates. Plan Administrator for the Minnesota Auto Dealers Association MADA Insurance Exchange

Dealerships subscribing to ComplyNet report 70% lower insurance claim costs.

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LEARN MORE ABOUT PROTECTING YOUR DEALERSHIP

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