

LOFFLER

ExpenseEDGE Certified Supplier Program for
Managed Print/Copy Technology & Services

▶ **Loffler Companies: An ExpenseEDGE Certified Supplier**

Loffler Companies is the leading business technology and managed services provider in the Upper Midwest and is proud to be selected as a certified supplier for ExpenseEDGE print technology. As a privately held, family-owned business for over 32 years, Loffler focuses on helping our clients succeed. We provide integrated office technology and services regionally and nationally, and partner with leading brands such as Canon, Konica Minolta, HP, Xerox and Lexmark.

▶ **How Can I Help ExpenseEDGE Succeed?**

My name is Todd Sinjem, and I can help you make the best office technology choice for your business' needs. I appreciate your tag line of "Making Life Less Complicated" in your ExpenseEDGE offering. That's exactly the experience you can expect when you choose to partner with Loffler.

Loffler's position as a certified ExpenseEDGE supplier translates to allowing your franchise to focus on what they do best and not worry about printing issues. With Loffler and our copier solutions in place, you're getting the best print, copy, scan and fax technology in the market, with world class service and support, at a great price.

I've been a Minnesota resident my entire life and have been with Loffler Companies for 26 years! I enjoy spending time with my wife, Kim, and our three teenagers who all play hockey, of course. In what free time I do have, I enjoy coaching hockey as well as golfing. My objective in working for you is the same one I have in coaching hockey; I'm here to help you succeed.

I look forward to hearing from you and learning how I can help you select the right print technology to enable your Expense EDGE business to run more efficiently.



Todd Sinjem
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**#1 Rated Service
in the Country!**

My Goals for You Are To:

- ▶ **Listen to your needs.** Your business is unique; I will take time to understand your specific needs and challenges.
- ▶ **Keep you informed.** As your Account Executive, I will be your key point of contact with an entire team of Loffler resources who focus on how the latest technologies can help improve your business.
- ▶ **Provide recommendations.** We will work together to find the right technology and services to help lower costs, increase efficiencies and improve the client experience.
- ▶ **Meet regularly.** It's important to discuss any issues or concerns you may have and provide a consistent experience.