

Airgas®

an Air Liquide company

We're more than your supplier of:

- Cylinder and Bulk Gases
- Welding Consumables
- Safety/PPE

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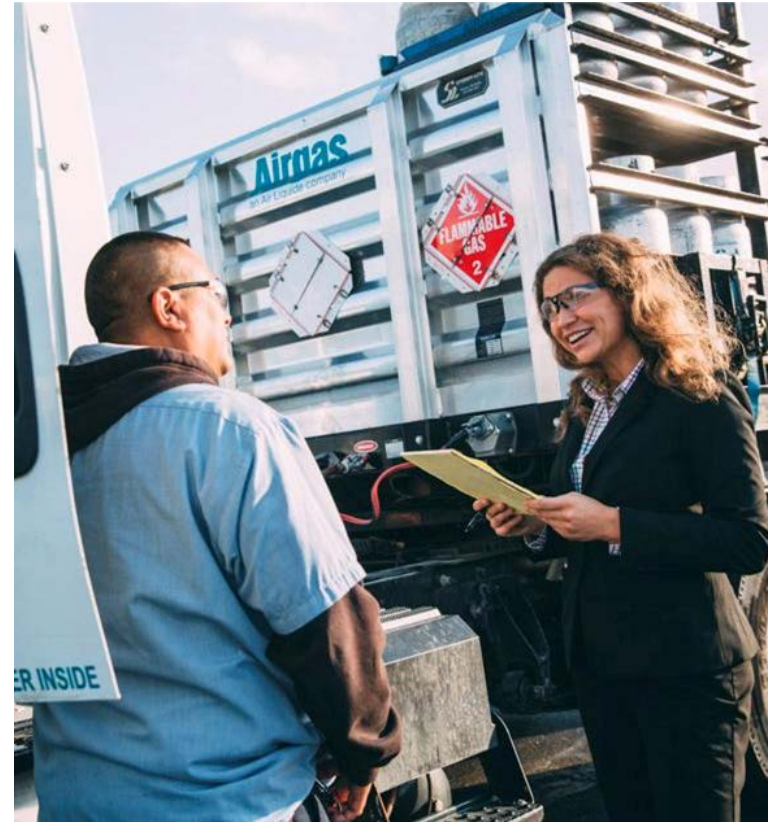
An Overview of Airgas



The Unique Value of an Airgas Partnership

We're more than a supplier.

We create value for you by helping you improve your business.



Unparalleled Distribution Platform

- A leader in the U.S. gas market
 - U.S. packaged industrial, medical, and specialty gas market
 - One of the largest producers of bulk atmospheric gases
- U.S. distributor of welding and safety products and services
- National platform enables multiple engagement channels for your business:
 - Branch-based field personnel
 - Retail stores
 - Strategic Accounts
 - Telesales
 - eBusiness



Welding Hardgoods, Safety Products & Other Services Complement Our Gas Offerings

- U.S. customers demand more than just gases from their industrial gas supplier
- Our full-service offering provides significant value to your business

Welding Hardgoods



- Welding machines
- Filler metals
- Gas apparatus
- Abrasives / other

Red-D-Arc Welderrentals



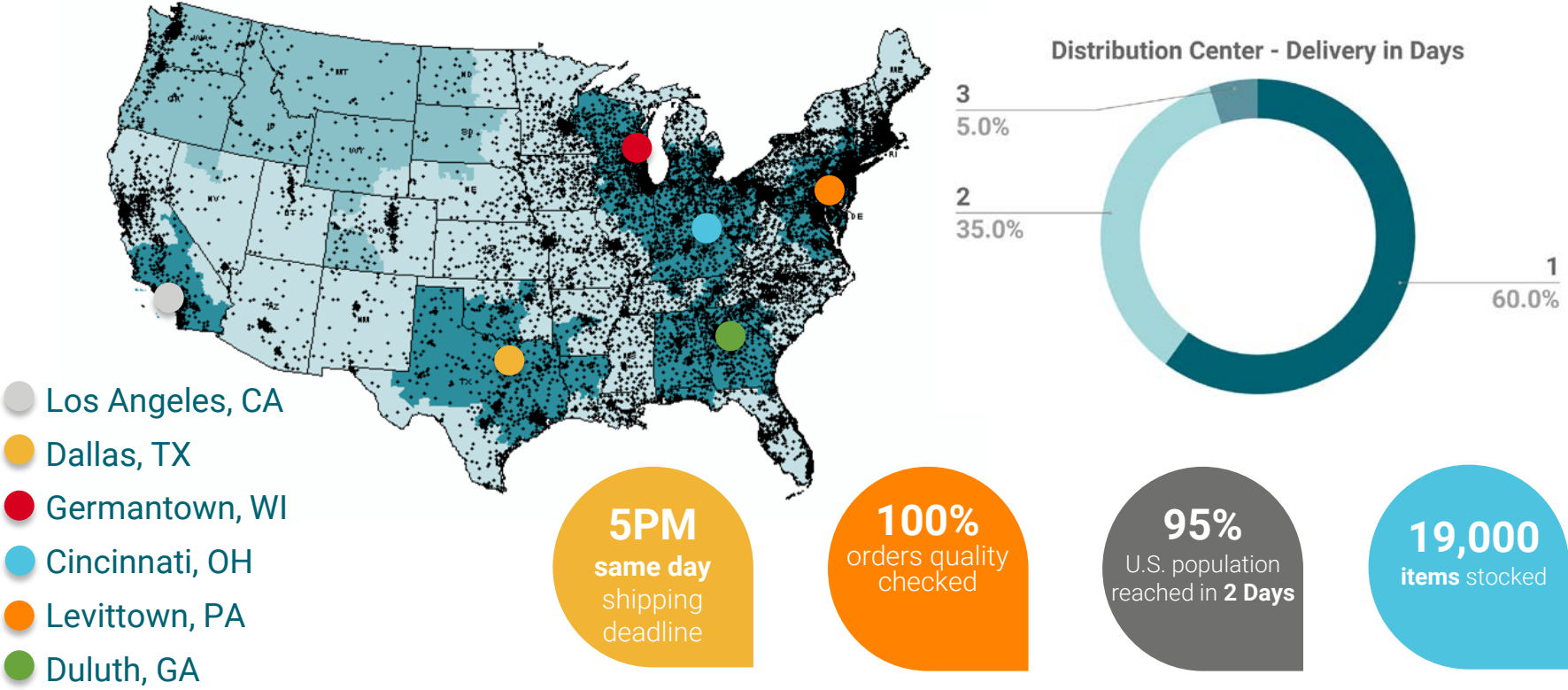
- Welder rentals (70,000+ unit fleet)
- Generator rentals
- Dry ice blasting

Safety and PPE



- Head-to-toe protection
- Respiratory protection
- Fall protection
- Gas monitoring

Geographically Optimized PPE & Hardgoods Distribution



e-Business Solutions Complement Local Service Channels, Enabling the Omnichannel Experience

Airgas Omnichannel



Airgas e-Business Solutions



Make Your Business More Efficient

By creating an Airgas.com account, you get the tools you need to simplify everyday tasks:



Never run out of what you need

Select from the **largest online selection of gases, welding and safety products**—anywhere, anytime.



Never forget the product you need

Save items for later and plan out future purchases with the **My Lists Feature**



Never miss out on getting your price

Request quotes with ease and **see your contract-specific pricing reflected across the site.**



Never waste time getting what you need

Browse products from past orders and see your account's frequently purchased items when you log in.



Never misplace an invoice

See, pay and review all your invoices in one convenient place—fast, easy and paper-free.



Never lose track of your cylinders

Know exactly how many cylinders you have (and what's in them) with our **cylinder balance feature.**

For more information on Airgas, an Air Liquide company

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