

SMALL PACKAGE TRANSPORTATION

Confidential - For Program Use Only



DESCRIPTIONS	RATE	DISCOUNT %	FUEL
2 Day Letter Commercial	List	33%	List
2 Day Package Commercial	List	33%	List
3 Day Letter Commercial	List	33%	List
3 Day Package Commercial	List	33%	List
Ground - Commercial	List	30%	List
Ground - Residential	List	30%	List
Next Day Air Letter Commercial	List	33%	List
Next Day Air Package Commercial	List	33%	List
Next Day Air Saver Letter Commercial	List	33%	List
Next Day Air Saver Package Commercial	List	33%	List
BUSINESS REQUIREMENTS			
Firm Pricing for 12 Months	Yes		
Firm Pricing for Length of Contract	Yes		
Payment Terms: 2%-10; Net 30	Net 7 days		
Is your service fully warranted	Yes		
Internet ordering available	Yes		
Customer Service Hours	Yes		
Credit Card Payment: Visa - MC - Discover - AMEX	No		
Monthly invoices itemized	Yes		
Usage reports available upon request	Yes		
Single Sales Contact	Yes		
Insurance - Will you provide a Certificate of Insurance?	Yes		