

**TELECOMMUNICATIONS
SERVICES**

Confidential - For program Use Only



PRICING COMPONENTS	PRICING	NOTES
CIRCUIT PRICING		
50 Mbps Fiber+ Internet	\$279.00	Based on market availability 36 month / 1 month free
100 Mbps Fiber+ Internet	\$379.00	Based on market availability 36 month / 1 month free
500 Mbps Fiber+ Internet	\$549.00	Based on market availability 36 month / 1 month free
1000 Mbps Fiber+ Internet	\$949.00	Based on market availability 36 month / 1 month free
1.5MB T1 (For VoIP)	\$150.00	Included with VoIP & SIP
100MB - IP VPN (MPLS) Local Access	\$995.00	36 month / 1 month free
100MB Port (PVC + QOS)	\$995.00	36 month / 1 month free
100MB Local Access + IP VPN / MPLS Port	\$995.00	36 month / 1 month free
10MB Local Access + IP VPN / MPLS Port	\$528.00	36 month / 1 month free
30MB IP VPN (MPLS)	\$656.00	36 month / 1 month free
3MB Local Access + IP VPN / MPLS Port	\$470.00	36 month / 1 month free
6MB Local Access + IP VPN/MPLS Port	\$518.00	36 month / 1 month free
900/876 Blocking	\$5.00	
Call Forwarding Features	included	Included with VoIP & SIP
DIDs	\$0.25	for each DID
Flat Local Sessions for VoIP	\$10.00	
Dynamic 1.5MB T1	\$250.00	ded Id
Dynamic 3MB T1	\$400.00	ded Id
Long Distance Bundle (5000 Minutes)	included	
Intrastate Long Distance	\$0.40	
Interstate Long Distance	\$0.010	
POTS Lines	\$35.00	
PRI Sessions	\$450.00	24 channels
Toll Free Access	\$5.00	
Toll Free Restriction	\$0.40	switched LD at .04 per minute
Voice Messaging/Call Forwarding Features	included	
HOSTED VOIP SERVICE		
Premium Seat	\$26.00	36 month / 1 month free
Standard Seat	\$24.00	36 month / 1 month free
24 Port POE Gig Switch	\$99.00	36 month / 1 month free
48 Port POE Gig Switch	\$136.00	36 month / 1 month free
Auto Attendant	\$14.95	36 month / 1 month free
SD-WAN Managed Service	\$259.00	36 month / 1 month free
CABLE BROADBAND (Coaxial Internet)		
25 Mbps Internet	\$79.00	Month to Month
50 Mbps Internet	\$99.00	Month to Month

75 Mbps Internet	\$110.00	Month to Month
100 Mbps Internet	\$119.00	Month to Month
150 Mbps Internet	\$149.00	Month to Month

BUSINESS REQUIREMENTS

Firm Pricing for 12 Months	Available, 36 month is standard term
Firm Pricing for Length of Contract	Yes
Payment Terms: 2%-10; Net 30	Yes
Is your service fully warranted	Yes
Internet ordering available	Yes
Customer Service Hours	8 to 5 / 24 hour available
Credit Card Payment: Visa - MC - Discover - AMEX	Yes
Monthly invoices itemized	Yes
Usage reports available upon request	Yes
Single Sales Contact	Yes
Insurance - Will you provide a Certificate of Insurance?	SLA clause build in contract
Contract Length	12-60 month
Lead Time	30-60 Days
Will you provide a Surety Bond if Required?	N/A
Other Comments	All prices assuming average distance to splice