

# Uniforms - Corporate Apparel Laundry Services

**Confidential - For Program Use Only**

This is a sample of the products and Services that are provided by this Supplier



Product #	Products Description	Unit of Measure	Product #	Rental Ceiling Price	Replacement Cost \$	Notes
<b>"Not to Exceed" pricing below is for 36-60 month terms</b>						
275	PERFORMANCE POLO SHIRT	EA	275	\$0.38	\$28.00	
330	COTTON SHIRT	EA	330	\$0.28	\$17.00	
374	EXECUTIVE DRESS SHIRTS	EA	374	\$0.35	\$21.00	
935	COMFORT SHIRTS	EA	0935	\$0.23	\$15.00	
935	COMFORT SHIRT MICRO PATTERNS	EA	0935	\$0.27	\$19.00	
270	CARGO PANTS	EA	270	\$0.40	\$26.50	
340	COTTON PANTS	EA	340	\$0.39	\$23.75	
865	PLEATED PANTS	EA	865	31%	2200%	
945	COMFORT PANTS	EA	945	\$0.26	\$17.75	
382	CARHARTT CARPENTER JEAN	EA	382	\$0.41	\$29.00	
0394	CARHARTT 5 POCKET JEAN	EA	0394	\$0.32	\$19.50	
370	Cargo Shorts	EA	370	\$0.396	\$26.50	
912	Coverall	EA	912	\$0.369	\$29.50	
970	JACKETS HIP LENGTH	EA	970	\$0.49	\$29.50	
<b>Peripheral Charges - Other Pricing</b>			<b>Garment inventory is defined as all items issued to an individual wearer</b>			
<b>All Categories</b>				<b>Price</b>	<b>Comments</b>	
	Garment Preparation (Make-up) Charge			\$1.50		
	Employee Name Emblems			\$1.50		
	Company Emblems			\$3.00		
	Direct Embroidery Application			TBD		
	Minimum Stop Charge			\$50.00		
	Delivery Fee			\$5.00		
	Uniform Advantage			Optional		
	Prep Advantage			Optional		
	Emblem Advantage			Optional		
	NYC Per Customer Location Service Charge			\$10.00		
	Per Customer Location Service Charge			\$5.00		
	Outsized - per garment in inventory - non-FR			\$0.10		
Item #	Item Description	Unit of Measure	Unit Price	EOW Multiplier	Monthly Multiplier	Replacement Cost \$
<b>Standard Mats</b>						
843XX	3X5 MAT	EA	\$ 3.19	1.5	2.5	\$45.00
844XX	4X6 MAT	EA	\$ 3.94	1.5	2.5	\$70.00
840XX	3X10 MAT	EA	\$ 4.69	1.5	2.5	\$90.00
<b>Mops</b>						
02570	24" DUST MOP	EA	\$ 1.04	1.5	2.5	\$8.00
01946	24" MOP FRAME	EA	NC	NA	NA	\$10.00
02590	36" DUST MOP	EA	\$ 1.26	1.5	2.5	\$10.00

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01947	36" MOP FRAME	EA	NC	NA	NA	\$10.00
02604	48" DUST MOP	EA	\$ 1.53	1.5	2.5	\$12.00
01948	48" MOP FRAME	EA	NC	NA	NA	\$10.00
02650	LARGE WET MOP	EA	\$ 1.50	1.5	2.5	\$12.00
06923	Fiberglass WET MOP HANDLE	EA	NC	NA	NA	\$10.00

Soaps	LR Values for this category are for the dispenser
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09329	ALCOHOL FOAM SANITIZER REFILL - 1000 ml	1000 ml	NC	N/A	N/A	NA
09314	HEAVY DUTY SOAP SCRUB SERVICE - 1000 ml	1000 ml	\$ 2.58	N/A	N/A	\$25.00
09315	HEAVY DUTY SOAP SCRUB REFILL - 1000 ml	1000 ml	NC	N/A	N/A	NA
09326	ANTIBACTERIAL FOAM SOAP SERVICE - 800 ml	800 ml	\$ 2.47	N/A	N/A	\$25.00
09327	ANTIBACTERIAL FOAM SOAP REFILL - 800 ml	800 ml	NC	N/A	N/A	NA
09328	Foam Hand Sanitizer Service - 800ML	800 ml	\$ 3.70	N/A	N/A	\$25.00
09312	MOISTURIZING SOAP SERVICE - 1000 ml	1000 ml	\$ 1.98	N/A	N/A	\$25.00
09313	MOISTURIZING SOAP REFILL - 1000 ml	1000 ml	NC	N/A	N/A	NA
09339	Alcohol Foam Sanitizer Refill - 800 ml	800 ml	NC	N/A	N/A	

Shop Towels	LR Values for this category are for the dispenser
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2169	SM SHOP TWL-BLUE	EA	\$ 0.12	1.5	2.5	\$0.45
2191	FENDER COVER	EA	\$ 1.20			\$8.00

Linen	LR Values for this category are for the dispenser
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2700	TERRY TOWEL	EA	\$ 0.14	1.5	2.5	\$1.30
2964	STRIPE SWIPE TOWEL	EA	\$ 0.19	1.5	2.5	\$1.30
2750	RIBBED TERRY TOWEL	EA	\$ 0.14	1.5	2.5	\$1.30
2702	BLUE TERRY TOWEL	EA	\$ 0.14	1.5	2.5	\$1.30
2921	STRIPE GLASS TOWEL	EA	\$ 0.19	1.5	2.5	\$1.30
2701	#2 TERRY TOWEL	EA	\$ 0.14	1.5	2.5	\$1.30
7151	Ring Spun Terry Towel	EA	\$ 0.20	1.5	2.5	\$2.20
3035	GRILL PAD	EA	\$ 0.12	1.5	2.5	\$1.96

Air Freshener	LR Values for this category are for the dispenser
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06116	MM AIR FRESHENER SVC		\$ 3.20	2	4	\$25.00
06123	MM AIR FRESHENER RFL		NC	NA	NA	NA
09016	MM Air Freshener Dispenser - White		NC	NA	NA	\$25.00

Lockers	LR Values for this category are for the dispenser
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8000	8 COMPARTMENT HANGER LOCKER		\$3.50	1.5	2.5	\$495.00
8004	SOIL LOCK-UP		\$2.95	1.5	2.5	\$395.00

## BUSINESS REQUIREMENTS

<b>Firm pricing for 12 months</b>	Pricing locked for 12 months, then 4% API - <b>Prices listed are "Not to Exceed Pricing."</b> A local Cintas Representative will meet with you to discuss the exact products you need in order to provide you with an exact quote. If you have a current Cintas contract, you can execute on a new agreement, extending your current contract end date by 36 months.
<b>Payment Terms: 2%-10; Net 30</b>	Net 30

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Product warranty and return policy	Yes
Customer Service Hours	8:00 - 5:00 CST
Credit Card Payment: Visa - MC - Discover - AMEX	Yes
Invoices itemized and submitted weekly	Yes
Usage reports available upon request	Yes
Single Sales Contact	Yes
Insurance - Will you provide a Certificate of Insurance?	Yes
Other Comments	Prices listed are "Not to Exceed Pricing."
	Facilities services inventory is defined as all items on Customer premises.
	*Logo Mat inventory includes on Customer premise and at Supplier facility.
	Mat, mop, apron or towel service may be moved to EOW at 150% of weekly rate or E4W at 225% of weekly rate.
Customer can change inventory at their discretion	Depends on product type
Waive Initial Set Up Charges (Prep, emblem name) - 30 Days	Yes
Waive Swing Suit Charge - 30 Days	Yes
Waive Deposit Charge	Yes
Unless noted otherwise, all items shown at actual usage quantity, not inventory quantity	Garments are inventory quantity
Maximum of 3% replacement percent on shop towels	Yes
Shirts and Jackets - what size does upsizing start at?	See Chart Above
Pants - what size does upsizing start at?	See Chart Above
Minimum Charge per delivery	\$50.00 - Price per Delivery Location