

TELECOMMUNICATIONS SERVICES

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PRICING COMPONENTS

PRICING

CIRCUIT PRICING

| | |
|--|---|
| 50 Mbps Fiber+ Internet | TBD Vary by Location |
| 100 Mbps Fiber+ Internet | TBD Vary by Location |
| 500 Mbps Fiber+ Internet | TBD Vary by Location |
| 1000 Mbps Fiber+ Internet | TBD Vary by Location |
| 1.5MB T1 (For VoIP) | TBD Vary by Location |
| 100MB - IP VPN (MPLS) Local Access | TBD Vary by Location |
| 100MB Port (PVC + QOS) | TBD Vary by Location |
| 100MB Local Access + IP VPN / MPLS Port | TBD Vary by Location |
| 10MB Local Access + IP VPN / MPLS Port | TBD Vary by Location |
| 30MB IP VPN (MPLS) | TBD Vary by Location |
| 3MB Local Access + IP VPN / MPLS Port | TBD Vary by Location |
| 6MB Local Access + IP VPN/MPLS Port | TBD Vary by Location |
| 900/876 Blocking | TBD Vary by Location |
| Call Forwarding Features | TBD Vary by Location |
| DIDs | \$0.35 |
| Flat Local Sessions for VoIP | \$2.50 Unlimited Local usage per line for Hosted Voice and HPBX Seats |
| Dynamic 1.5MB T1 | TBD Vary by Location |
| Dynamic 3MB T1 | TBD Vary by Location |
| Long Distance Bundle (5000 Minutes) | \$4.00 Unlimited LD usage per line for Hosted Voice and HPBX Seats |
| Intrastate Long Distance | \$4.00 Unlimited LD usage per line for Hosted Voice and HPBX Seats |
| Interstate Long Distance | \$4.00 Unlimited LD usage per line for Hosted Voice and HPBX Seats |
| POTS Lines | TBD Vary by Location/Carrier |
| PRI Sessions | TBD Vary by Location |
| Toll Free Access | \$12.95 Per TF line |
| Voice Messaging/Call Forwarding Features | TBD Vary by Location/Carrier |

HOSTED VOIP SERVICE

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|------------------------|-----------------------------------|
| Premium Seat | \$24.99 |
| Standard Seat | \$12.99 |
| Auto Attendant | \$15.50 |
| SD-WAN Managed Service | TBD, many SDWAN options available |

BUSINESS REQUIREMENTS

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|---|--|
| Firm Pricing for 12 Months | Available, 36 month is standard term |
| Firm Pricing for Length of Contract | Yes |
| Payment Terms: 2%-10; Net 30 | Yes |
| Is your service fully warranted | Yes |
| Internet ordering available | Yes |
| Customer Service Hours | 8 to 5 / 24 hour available |
| Credit Card Payment: Visa - MC - Discover - AMEX | Yes |
| Monthly invoices itemized | Yes |
| Usage reports available upon request | Yes |
| Single Sales Contact | Yes |
| Insurance - Will you provide a Certificate of Insurance? | SLA clause build in contract |
| Contract Length | 12-60 month |
| Lead Time | 30-60 Days |
| Other Comments | All prices assuming average distance to splice |